

= exact



**EXACT FOR  
WHOLESALE  
DISTRIBUTION**

[www.exact.com/uk](http://www.exact.com/uk)



## WHAT IS EXACT?

Exact is the online business software for business owners and accountants. The combination of accounting and CRM offers the perfect footing for any healthy business. Additionally, we provide integrated packages for SMEs in manufacturing, wholesale distribution and professional services.

### **What is Exact for Wholesale Distribution?**

Continue to add value and maintain healthy margins. There is no better way to stay ahead of the competition. Our integrated online business software gives wholesalers full control over both their logistics and finances, as well as strengthening their position in the supply chain. With Exact everything is tied together, everything is automated, everything is under control.



# OUR PRODUCTS



## Why choose Exact for Wholesale Distribution Standard?

Exact for Wholesale Distribution Standard provides the tools you need to integrate order management and logistics with accounting and CRM. All processes are automated, from purchasing to sales, from invoicing to returns. With integrated CRM, Wholesale Distribution provides all the inventory management information you need to put your customers first.

## Why choose Exact for Wholesale Distribution Advanced?

Do you work with multiple warehouses? Is it important for your business to assign serial and batch numbers to products? Do you need to assemble products? Exact for Wholesale Distribution Advanced is the best choice for wholesale distribution companies requiring more advanced logistics. It does everything that Wholesale Distribution Standard does – plus giving you these extra features. You can upgrade seamlessly from Standard to Advanced.

## Why choose Exact for Wholesale Distribution Premium?

Exact for Wholesale Distribution Premium is designed for wholesale distributors who need planning, authorisation and advanced warehousing. It offers variable storage locations per product and advanced materials planning – as well as all the capabilities of both Wholesale Distribution Standard and Advanced. Upgrade seamlessly from either version to Premium.

# PRICING

## Wholesale Distribution Standard

**£ 109 month**

Users 1  
Warehouses 1

- ✓ Accounting
- ✓ Calculating quotes
- ✓ Managing customer relations with CRM
- ✓ Managing inventory
- ✓ Managing sales orders
- ✓ Purchasing orders

## Wholesale Distribution Advanced

**£ 179 month**

Users 1  
Warehouses Unlimited

- ✓ Assembly at delivery or repackaging
- ✓ Assigning serial or batch numbers
- ✓ Managing multiple warehouses
- ✓ Managing purchase agreements
- ✓ Working with picking locations



## Wholesale Distribution Premium

**£ 249 month**

Users 1  
Warehouses Unlimited

- ✓ Make sales forecasts
- ✓ Plan material requirement
- ✓ Use variable storage locations



### All subscriptions include

- 24/7 support and free updates
- Banking
- Budgeting
- Handling foreign currency
- Invoicing
- Analysing costs thoroughly
- Managing assets
- Managing recurring invoices
- Mobile apps for iOS and Android
- Online collaboration with your accountant
- Scan & Recognise
- Sending payment reminders.



# EXACT FOR WHOLESALE DISTRIBUTION STANDARD



We've developed Exact for Wholesale Distribution Standard for wholesalers who want to integrate order management and logistics with accounting and CRM. Our business software will instantly reduce your admin load and give you stronger control over your company, processes and customers. Discover the features of Wholesale Distribution Standard.

## **Quotations and sales orders**

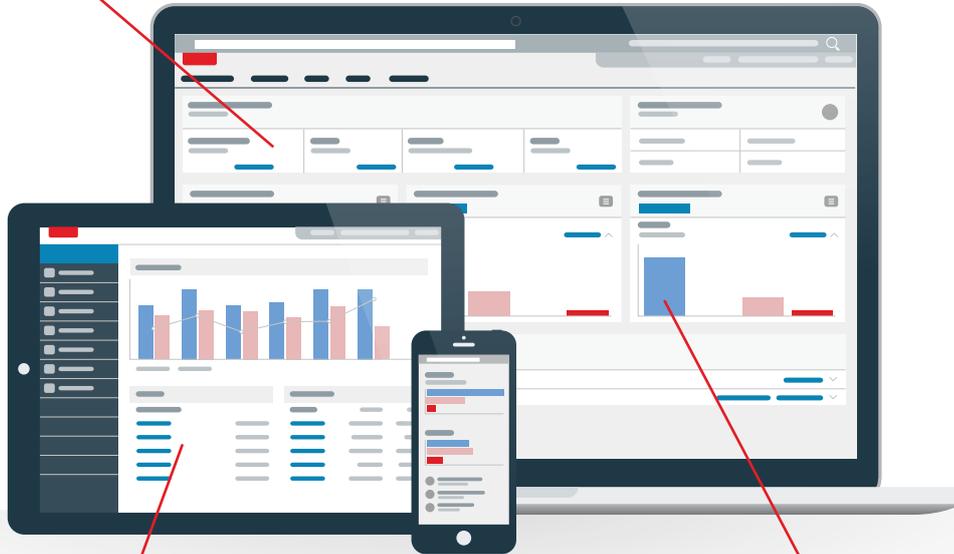
Generate your quotations and sales orders with our business software – either manually, or automatically through an online shop or through a b2b portal. Create different templates for your quotations, which can be set as default for specific prospects and customers. Price lists supporting volume discounts are included, which helps you to set the right price for your customer. Wholesale Distribution Standard allows you to manage the whole sales process, from start to finish.

## **Inventory and purchasing**

Manage your stock count, process cost price changes, print item labels and view your stock positions and item transaction lists. With Wholesale Distribution Standard, you and your employees have full insight into item stock levels, including planned-in and planned-out. Important information about your stock is presented through cockpits, through several customisable reports and through our mobile app, together with customer prices. Our business software even generates purchase advices, making it easier to replenish the right quantities from the right supplier. An item can potentially be purchased at multiple suppliers. Our software helps you to increase inventory visibility and tighten inventory management, giving you full control over your process.



Generate your quotations and sales orders with our business software – either manually, or automatically through an online shop or through a b2b portal.



Manage your stock count, process cost price changes, print item labels and view your stock positions and item transaction lists.



Relationship management is an integral part of Wholesale Distribution Standard, and makes it easy to manage your comms with prospects, suppliers and other business partners.

### Back-to-back orders and drop shipment

Wholesale Distribution Standard makes it possible to make your purchases either based on stock levels, or at the moment a sales order is entered – so you can avoid keeping stock for costly or perishable products. You can even opt to have your supplier ship the goods direct to your customer, leaving you only to send the invoice. Back-to-back orders and drop shipment are new and effective ways to expand your product ranges without investing in stock.

### Relationship management

Having a hard time keeping on top of your customer and prospect communications? Relationship management is an integral part of Wholesale Distribution Standard, and makes it easy to manage your comms with prospects, suppliers and other business partners. Exact makes all your contact and transaction data available when you need it – anywhere, anytime, via your laptop, tablet or smartphone. You can also record sales opportunities, track next actions, check potential turnover, expected close dates and success rates – for every contact.



# EXACT FOR WHOLESALER DISTRIBUTION ADVANCED

Are you looking for more advanced logistics for your business? We've developed Exact for Wholesaler Distribution Advanced for wholesalers dealing with multiple warehouses, product tracking and assembly management. Our software helps you take control over your business, even if your company is using intensive warehouse handling. Discover the features of Wholesaler Distribution Advanced.

## **Multi warehousing**

As a wholesaler, you need to think about your ability to deliver fast, and to be flexible with stock so you're keeping costs as low as possible. Working with multiple warehouses – at different locations close to your customers or suppliers – could be the answer to overcoming this challenge. With Wholesaler Distribution Advanced you can create and maintain multiple warehouses and manage minimum-maximum stock levels per warehouse. Goods can also be transferred between warehouses, while purchase and sales transactions are directly related to a specific warehouse.

## **Assembly management**

Assembly of components into assembled items – as well as repackaging product – is a smart way to create unique products within a product range and to save on purchasing costs. Wholesaler Distribution Advanced offers everything you need for assembly management, even allowing you to keep components

in stock and to assemble only when you need to deliver the product. This can reduce overall stock levels and therefore the costs of keeping stock – especially useful when you're using expensive components or when you need components for multiple products.

## **Serial and batch registration and traceability**

Wholesaler Distribution Advanced helps you identify an unique item – using serial numbers, or group of items – using batch numbers. Make products recognisable, so you can verify warranty in case of defects, or for tracking back to the supplier. Invaluable when you need to inform other customers in case of issues with a specific product batch.



# EXACT FOR WHOLESAL DISTRIBUTION PREMIUM

Are you finding challenges when you're planning the availability of products? Are you growing, from an organisational and warehouse handling perspective? Wholesale Distribution Premium offers a full range of capabilities for companies needing planning, authorisation and advanced warehousing. Discover the features of our most extensive wholesale distribution edition.

## **Advanced materials planning**

Keeping stock is expensive but it's often essential. But carrying too much stock means unnecessary costs – for storage, handling, insurance and financing. Our advanced materials planning capability allows you to deal with this problem effectively, by optimising your product availability. With Wholesale Premium, you know exactly what products are required, in what quantities and precisely when. And both actual and predicted sales can be included when you're forecasting. As a result, purchasing agents can make better buying decisions, and help to improve customer service levels without the need for excessive stock levels to ensure you deliver in time.

## **Variable storage locations**

It's more efficient to work with variable storage locations in a warehouse. This method is used in more complex warehouse environments, where goods are received in bulk or where products have specific characteristics that require flexibility in storage locations. Items will still have a default picking location, but can be placed in alternative locations, so you're fully utilising storage capacity.

# SHOP, LINK AND BENEFIT

## THE EXACT APP CENTRE

Your business software is the beating heart of your company. So wouldn't it be great if you could connect all your favourite software and services to it? With Exact you can, using apps: add-ons linking everything together. Specialist apps from other vendors, all certified by Exact, are brought together in the App Centre. Now that's joined-up thinking!

### 3 reasons to explore the Exact App Centre

**1 Link Exact to your favourite software and services**

Automate processes and save on paperwork.

**2 All certified apps in one place**

Search easily by category or industry.

**3 Easy, transparent shopping**

Link or disconnect apps quickly and easily with no hidden costs.



## SUPPORT & SERVICES

Do you have questions about using Exact? We can help you get the most out of your subscription in a way that suits you. Discover the possibilities below.

### **Quick ways to start by yourself**

Do you prefer to learn more at your own convenience? We offer online support by providing e-learnings, help videos, a Help Centre and training webinars. Great ways to quickly find an answer and see for yourself how something is done.

### **Experts help you get started**

Some people find it much easier to learn face-to-face. Our consultants help you out in no-time at all to get the most out of Exact from the start. We also provide classroom training at our office where you can learn how to master Exact from one of our dedicated trainers.

### **Customer support has an answer to all your questions**

Telephone support is offered by our Ireland based support team. They'll answer all your questions during office hours, via a web request or on the phone via **+353 71 9146815**

# SIGN-UP TODAY!

## I'M IN! WHERE DO I START?

### **Try these options**

- 1 Head over to [exact.com/uk](https://exact.com/uk) and sign up today!
- 2 Sign up for a free webinar training for a fast and friendly overview.
- 3 Should you have any questions feel free to contact us via telephone or email.

Exact builds business software for SMEs and their accountants. Our innovative technology is aimed at specific business needs, providing an overview of today and insights into the opportunities of tomorrow.

Exact inspires businesses to grow. Our 1,600 employees love, share and support our customers' ambition. Like them, we aim high. Like them, we aspire to lead the way. That's how we know it's a bumpy road to success. And that's why we build software to help smooth it out, enabling our customers from all over the world to grow.

**Exact. Cloud business software.**  
[www.exact.com](http://www.exact.com)

### **Synergy Network**

**3 Union Street  
Sligo  
Ireland  
F91 T440**

**Phone:** +353 71 914 6815  
**Email:** [sales@synergynet.ie](mailto:sales@synergynet.ie)  
**Site:** [www.synergynet.ie](http://www.synergynet.ie)