



A close-up photograph of a man with a shaved head and a beard, wearing a blue long-sleeved shirt. He is focused on measuring a dark, metallic object with a digital caliper. The digital screen of the caliper displays the number "8051". The background is blurred, showing industrial lighting and equipment, suggesting a factory or workshop environment.

## EXACT FOR MANUFACTURING

[www.exact.com/uk](http://www.exact.com/uk)



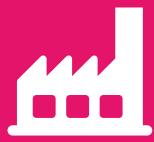
## WHAT IS EXACT?

Exact is the online business software for business owners and accountants. The combination of accounting and CRM offers the perfect tooling for any healthy business. Additionally, we provide integrated packages for SMEs in manufacturing, wholesale distribution and professional services.

### **What is Exact for Manufacturing?**

Our integrated online business software helps manufacturers to be more competitive and achieve full control over their production line. Stay ahead of tough competition and introduce lean manufacturing to your operation in the process. With Exact everything is tied together, everything is automated, everything is under control.

# OUR PRODUCTS



## Why choose Exact for Manufacturing Standard?

Exact for Manufacturing Standard has been developed for job shops and small repetitive manufacturers. Make sure your quotes are consistent, control your operations using production orders, make better decisions with greater insight into your margins and work efficiently by automating paperwork. Manufacturing Standard offers you complete insight and overview of all requirements and all work in process.

## Why choose Exact for Manufacturing Advanced?

Exact for Manufacturing Advanced is the best fit for job shops and repetitive manufacturers looking for more advanced logistics. It does everything that Manufacturing Standard does and gives you a host of extra features such as serial and batch registration, the ability to work with multi-level bills of materials and suborders and multiple warehouse management. You can upgrade seamlessly from Manufacturing Standard to Manufacturing Advanced.

# PRICING

## Manufacturing Standard

**£ 189 month**

Users 1

- ✓ Accounting
- ✓ Calculating quotes and calculations
- ✓ Calculating costs
- ✓ Managing customer relations with CRM
- ✓ Managing inventory
- ✓ Managing purchase and sales orders
- ✓ Managing shop orders
- ✓ Register production time

## Manufacturing Advanced

**£ 259 month**

Users 1

- ✓ Assigning serial and batch numbers
- ✓ Creating a materials planning
- ✓ Receiving by-products
- ✓ Working with storage locations per article



### Both subscriptions include:

- 24/7 support and free updates
- banking
- budgeting
- handling foreign currency
- invoicing
- analysing costs thoroughly
- managing assets
- managing recurring invoices
- mobile apps for iOS and Android
- online collaboration with your accountant
- Scan & Recognise
- sending payment reminders



# EXACT FOR MANUFACTURING STANDARD



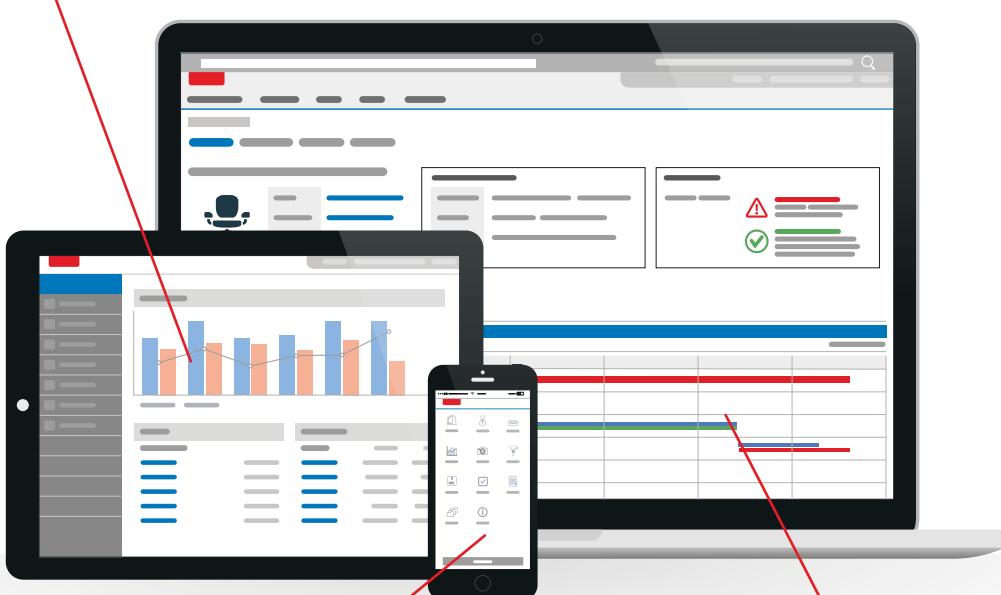
As a manufacturer, you'll want to be as competitive as you can while ensuring full control over your manufacturing process. Exact for Manufacturing Standard ensures you're on top of all the information you need to make decisions quickly and easily. You'll be able to manufacture in mixed-mode (we support MTO and MTS) and you'll have clear insight into your margins. Discover how Manufacturing Standard can help you be a more effective company.

#### **Plan your orders and requirements**

Manufacturing Standard lets you create shop orders direct from quotations, orders, stock positions and also using manual entry. But that's not all: you can set up purchase advices direct from current stock positions and shop orders, saving you time, and the effort of sorting things out yourself. It's also possible to generate requirements for hours from shop orders, which can be planned directly on the planboard. You can even automatically generate subcontracted work orders from shop order requirements. Our business software offers clear and up-to-date shop order overviews by status, helping you stay in touch with your performance.



Manufacturing Standard lets you create shop orders direct from quotations, orders, stock positions and also using manual entry.



Manufacturing Standard allows you to track the consumption of materials, subcontracted work and hours – on all your orders.



Do you need to organise orders as separate parts of a project? Our business software gives you the ability to create projects and link them to shop orders.

### **Cost jobs and products accurately**

Calculating the cost of a job is one thing. But if you really want full control over margins, you need full insight into the actual costs of jobs and products. Manufacturing Standard allows you to track the consumption of materials, subcontracted work and hours – on all your orders. These actuals are easily compared with estimates through accurate and customisable overviews. Margin analysis reports – by product, order and customer – help you make the right decisions to boost profitability. And if some of your customers prefer cost-plus pricing, you can use our job and product cost overview to gather all costs needed to create an invoice with a mark-up.

### **Project view of business**

Do you need to organise orders as separate parts of a project? Our business software gives you the ability to create projects and link them to shop orders. It means you're able to structure your processes, giving you the overview you need for complete control.



# EXACT FOR MANUFACTURING ADVANCED



Exact for Manufacturing Advanced does everything Manufacturing Standard does, and gives you extra features such as multi-level BOM (bill of materials) support, advanced material planning, serial and batch number support. It's designed specifically for manufacturers who require more advanced logistics because they're dealing with complex products. Discover the features of Manufacturing Advanced.

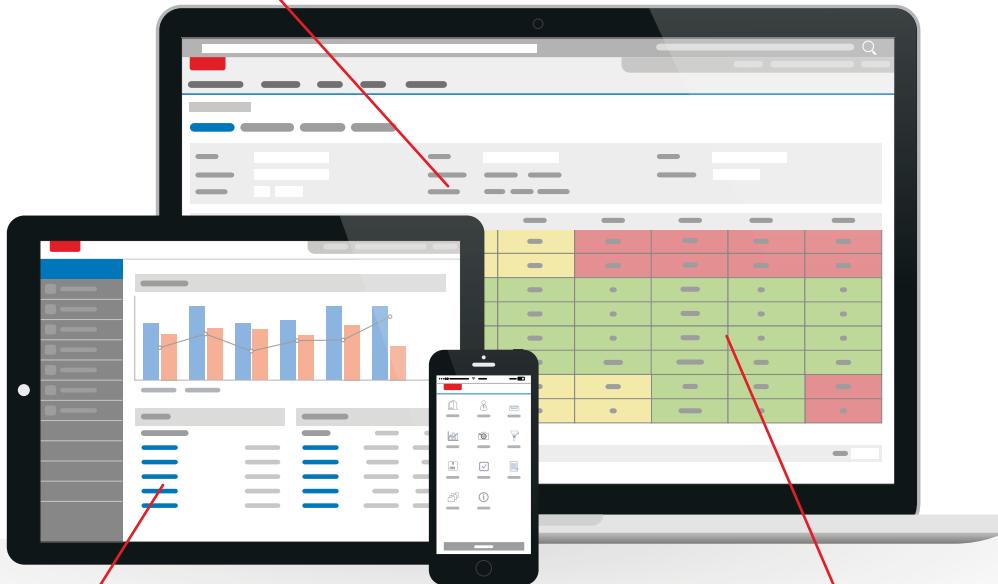
#### **Manage product complexity**

If you're a manufacturer working with semi-finished products, you'll gain benefit from our multi-level BOM and routing support, giving you the ability to generate suborders and giving you an overview of parent and suborders to keep up with your operations. You can connect purchases to parent and suborders, providing you with comprehensive cost allocation capability.

Manufacturing Advanced also helps you to factor in lead time, letting you know exactly when parts or materials are available – vital for materials requirements planning. The software supports both order controlled and stock controlled parts. Our cost rollup process makes it possible to create different scenarios for updating cost prices or what-if analysis. These scenarios can be run from time to time and can also be used to update cost prices of bought-in parts with recent purchase prices.



Manufacturing Advanced helps you to factor in lead time, letting you know exactly when parts or materials are available – vital for material requirements planning.



If you need more extensive inventory management capabilities, you can manage different storage locations and warehouses. Even kitting and light assembly are supported by our advanced business software.



Manufacturing Advanced helps to improve traceability and compliance. You can use serial numbers to track individual unique products, or you can use batch or lot numbers to trace a specific lot of material.

### Manage your inventory planning

Does your business require more mature inventory planning? In that case, it's important to know exactly how stock positions develop over time – and Manufacturing Advanced provides this insight, also including future receipts and deliveries in the material requirements planning overview. If you need more extensive logistics, you can manage different storage locations and warehouses. Even kitting and light assembly are supported by our advanced business software.

### Traceability and compliance

If you need to support warranties for your products, or your business requires expiry date management, Manufacturing Advanced helps you improve traceability and compliance. You can use serial numbers to track indivisible unique products, and you can use batch numbers for lots of products.

With our business software you know exactly who supplied what – it's even possible to trace materials back to finished shop orders.

### By-products

Manufacturing Advanced supports by-products, which can be defined in the bill of materials. These can be received in every stage of the process, from shop order to inventory. Our by-products functionality helps you with receipts of rest materials such as scrap. Do you want to register and classify rejects and supporting rework? The package also allows you to handle refurbishment, re-manufacturing and even recycling.

# SHOP, LINK AND BENEFIT

## THE EXACT APP CENTRE

Your business software is the beating heart of your company. So wouldn't it be great if you could connect all your favourite software and services to it? With Exact you can, using apps: add-ons linking everything together. Specialist apps from other vendors, all certified by Exact, are brought together in the App Centre. Now that's joined-up thinking!

### 3 reasons to explore the Exact App Centre

**1 Link Exact to your favourite software and services**

Automate processes and save on paperwork.

**2 All certified apps in one place**

Search easily by category or industry.

**3 Easy, transparent shopping**

Link or disconnect apps quickly and easily with no hidden costs.



## SUPPORT & SERVICES

Do you have questions about using Exact? We can help you get the most out of your subscription in a way that suits you. Discover the possibilities below.

### Quick ways to start by yourself

Do you prefer to learn more at your own convenience? We offer online support by providing elearnings, help videos, a Help Centre and training webinars. Great ways to quickly find an answer and see for yourself how something is done.

### Experts help you get started

Some people find it much easier to learn face-to-face. Our consultants help you out in no-time at all to get the most out of Exact from the start. We also provide classroom training at our office where you can learn how to master Exact from one of our dedicated trainers.

### Customer support has an answer to all your questions

Telephone support is offered by our Ireland based support team. They'll answer all your questions during office hours, via a web request or on the phone via +353 71 9146815

# SIGN-UP TODAY!

## I'M IN! WHERE DO I START?

### Try these options

- 1 Head over to [exact.com/uk](http://exact.com/uk) and sign up today!
- 2 Sign up for a free webinar training for a fast and friendly overview.
- 3 Should you have any questions feel free to contact us via telephone or email.

Exact builds business software for SMEs and their accountants. Our innovative technology is aimed at specific business needs, providing an overview of today and insights into the opportunities of tomorrow.

Exact inspires businesses to grow. Our 1,600 employees love, share and support our customers' ambition. Like them, we aim high. Like them, we aspire to lead the way. That's how we know it's a bumpy road to success. And that's why we build software to help smooth it out, enabling our customers from all over the world to grow.

**Exact. Cloud business software.**

[www.exact.com](http://www.exact.com)

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