

Why upgrade from Sage 50 Accounts 2011

Sage 50 Accounts has been transformed. Now it gives you the best of both worlds, with the benefits of stable, reliable desktop software and the choice to link your data in the cloud, to give you greater flexibility.

What's new in Sage 50 Accounts?

- New look and feel makes it easier to find tasks with one-click navigation
- Tested to deal with up to 1.5 million transactions
- Scalable up to 20 concurrent users*
- New mobile apps help business managers and sales teams understand performance on the go**
- Automatic backups protect your data
- Share data with your accountant in real-time – no more waiting for files to be transferred**

Navigate in half the time

New look and feel designed to make it simpler to use, so you can navigate the software in half the time.

- One click access to any ledger
- One way to access key tasks
- Easier to move your data using Windows® shortcuts
- We've updated over 1,000 labels to make them easy to understand

Quicker and easier to do everyday tasks

- Create quotes, invoices and orders from your product list – select multiple items at once, saving you time
- Create a sales order and allocate stock automatically to make sure it isn't sold to another customer
- One click Excel® export

Easily find information

Flag records as inactive and hide them from search lists to make it easier to find the customers, suppliers or products you are looking for.

Real-time access to your information anywhere

By linking your Sage 50 Accounts data to the cloud with Sage Drive, you can easily share it with other users. For example, a colleague working from home or anywhere outside the office can access the updated information and work on the same data as if they were in the same office.

Set up the software to suit your business

- Set up Sage 50 Accounts to suit your needs or those of different roles within your business
- Work more efficiently - tailor your screen so you see the information and tasks you want and hide those you don't
- Guides help you customise the software, explaining each setting, so you can be confident you have the right set up for your business – plus videos to show you how
- Quick and easy to set up customers and sales, suppliers and purchases, banking products, financials and admin

Simple control of access rights

- Decide who can see what, with simple to set up access rights
- Control data access for up to 20 users*
- Your data is only available to the people you allow to see it
- Maintain control of data access at all times

Data secure and backed up

- Ensure your backup data is always up to date by scheduling regular automatic backups
- Your data is automatically checked before the backup is taken
- No need to stop processing when you're taking a backup

Software that grows with your business

Grow your business with software you know – now supports up to 20 concurrent users.*

No limits or delays

New Sage 50 Accounts has been tested with up to 1.5 million transactions.

Fast | In tests over 2,000 users reduced the average time it took to navigate with new Sage 50 Accounts by 44%

Extending Sage 50 Accounts beyond the desktop

New Sage 50 Accounts mobile apps

Keep in touch with your business and make informed decisions wherever you are, even when there's no internet connection.

Sage 50 Accounts Tracker**

For smartphones

Perfect for anyone who needs meaningful business insight on the go, Sage 50 Accounts Tracker tells you how your business is performing from your smartphone.

By cutting out the need to wait for reports or checking back with the office to get up-to-the-minute information, it helps you make quick, confident decisions about your business, by putting the supporting information in your hands.

- **Data at your fingertips**
Immediately see top level sales, purchases, bank balances and profitability. More detailed understanding of invoices, bank details, reconciled position and Profit and Loss balances is only a screen tap away.
- **Contacts and directions on demand**
Find customer and supplier contact details, together with a handy map view. Call, email or text without having to switch apps.
- **Keep your eye on cash flow**
See customer and supplier invoice lists, filter by due days, overdue days and value to help you target where you need to chase or make payments.
- **Understand your profits**
Check Profit and Loss balances for the month and year end to date.

Sage 50 Accounts Mobile Sales***

For tablets

Ideal for people who need to manage their sales pipeline on the move, Sage 50 Accounts Mobile Sales helps you manage your customer relationships, and make the best use of your time to initiate and close sales.

- **Products and prices at your fingertips**
Immediately see accurate product and price details without having to refer to reports, printed sheets or call back to the office.
- **Quick quotes, orders and invoices**
Instantly create accurate quotes, orders and invoices to secure sales and keep your pipeline moving.
- **Speed up sales**
With detailed customer information in your hands, you can initiate and close sales wherever you are. Giving you and your customers confidence in your business and driving sales forward.
- **All in one contacts**
Find customers contact details, including notes, reminders and details of their purchase history and payment reliability. Get maps and directions without leaving the app. Everything's in one place.

- **Insight on demand**

Sage 50 Accounts Mobile Apps work online and offline to give you business information wherever you are at any time.

- **Connect even without coverage**

Get customer and product information even when Sage 50 Accounts isn't running and you have no mobile network coverage.

- **Protected and secure**

Ensure your data is safe and protected with encryption and secure sign in.

- **No expertise necessary**

Quick and simple to set up and use. You don't even have to know how to use Sage 50 Accounts to get the business data you need. It's an app after all.

- **Get more done in less time**

Because you can help yourself to the information you need quickly and easily without relying on others to compile reports, you can work more efficiently. And that could mean more time for the important things, like weekends.

Sage 50 Accounts Tracker and Sage 50 Accounts Mobile Sales are supported by

- iOS v7 and onwards
- Android v4

Sage Business Community

Sage 50 Accounts subscription customers with support, and Sage Cover customers have access to the Sage Business Community. An online area where members can share their expertise and insight. You can connect with others to exchange advice and support and make valuable new business contacts.

Work with your accountant in real-time with Sage Drive**

- Share live accounts data securely online with your accountant
- Work together on the most up to date data, without disrupting your business
- Less down time - no need to stop processing while your accountant works
- See what changes your accountant makes and understand the effect on your business.

What else have you missed in the other versions?

No worry VAT

When it comes to legislation, we know it's one of the things which keeps our customers awake at night, and for many businesses that legislation is VAT.

Whether that's wondering about whether you need to be VAT registered and how it all works; to worrying about whether you've done it right and what could happen if you haven't. VAT is a complicated tax that can have a big impact if you get it wrong.

- **Show me how**
Gives you the confidence that you are entering and processing transactions correctly for your VAT scheme.
- **VAT verifier**
Check your return before submitting to HMRC in the UK or the Revenue in Ireland. Gives you the confidence that it contains all the transactions for the VAT period you're submitting for.

Improved VAT, Month and Year End – quick, and easy, keeping you in control

- Submit VAT returns online with complete peace of mind
- New look Year End and Month End screens are more informative and intuitive
- See the status of each VAT return
- Automatically calculate VAT returns for both the invoice and cash-based flat-rate VAT schemes
- See when each stage is complete, so you know everything has been done correctly and your business complies with the law
- Set a lock date to prevent errors caused by posting after the period end
- Record amounts and reasons for any adjustments to help you reconcile changes and account for them during inspections

You can also:

- Save time – submit your return in just three clicks
- Keep a record of your return with submission receipts automatically stored alongside your VAT returns
- Quickly send payment instructions to your bank to pay HMRC directly from your software via e-banking

Manage your stock

Holding stock ties up your cash flow, new Sage 50 Accounts gives you an up-to-date view of what you have; how profitable items are and helps keep your customers happy by making sure you never run out.

- Remove products/services that you no longer sell from your product list so your stock list only shows items currently on sale
- Easily calculate the value of your stock with the opening and closing stock wizard. This means your financial reports show an accurate stock value
- Import stock take from Excel/CSV files to ensure that stock levels match what you actually have

Foreign Trader module***

- Keep all the information you need to manage foreign trading in one place including sales, purchases and invoices
- Stay on top of tax legislation for trading abroad
- Manage fluctuating exchange rates
- Reconcile multiple currencies in your accounts

Manage charity donations

Make the most of every penny donated, manage your finances for different funds, and complete Trustees Annual returns.

New gift aid legislation means you can now claim back more money from HMRC, so it's even more important to make sure that you're recording the right information about your donors and your small donations.

- Quick and easy for charities to record donations and produce gift aid returns to upload straight to HMRC
- Easily record small donations so you can include them as part of your gift aid declaration
- Manage your gift aid thresholds and limits to make sure you're always within your allowances

Stay connected

- Give customers more payment options – receive debit/ credit card payments through SagePay***
- Pay suppliers for goods and services by producing a payment file that links to your e-banking service
- Get live messages from Sage about our support services and the best way to contact us, changes to legislation and new products and services

Improved reporting

- Report descriptions explain what's in each report in language that's easy to understand
- Preview your reports to ensure you have the correct one before opening/running
- Add reports to your favourites, so you can find them fast every time
- Reports run more efficiently
- Drill down to transaction levels to see the detail behind reports
- Easy to see what numbers can be expanded as they're highlighted like standard web links
- Save time running multiple reports as more information can be combined

Improved report designer

- Simple to add your logo or images to reports and invoices to create a professional company image
- Dynamic help guides you through editing reports

Improved Chart of Accounts

- New nominal codes help you set up different business types e.g. limited company
- See profit and loss before or after tax
- Separate tabs, so it's easy to distinguish between Profit and Loss and Balance sheets

*11-20 users only available on subscription, when Sage 50 Accounts Professional is taken
**Included for duration of Sage Essential Cover Plus contracts and above. 12 months' use included with upgrades, thereafter charges may apply.
***Charges may apply.
Please note: New Sage 50 Accounts is not compatible with Windows XP.

To find out more call us on **1890 88 20 40**
