



**EXACT FOR
PROFESSIONAL
SERVICES**

www.exact.com/uk



WHAT IS EXACT?

Exact is the online business software for business owners and accountants. The combination of accounting and CRM offers the perfect tooling for any healthy business. Additionally, we provide integrated packages for SMEs in manufacturing, wholesale distribution and professional services.

What is Exact for Professional Services?

Our integrated online business software helps service providers to deliver profitable projects and improve their service. Prevent revenue leaking away due to mistakes in time tracking & invoicing and be sure to stay ahead of the competition. With Exact everything is tied together, everything is automated, everything is under control.



OUR PRODUCTS



Why choose Exact for Time & Billing?

Streamlining time entry and invoicing so no billable time is lost – and invoices are sent out promptly. Every service provider wants that. Now you can – using Exact for Time & Billing. It combines time tracking, invoicing, accounting and CRM in one online package. Making sure you keep your timesheet management in order, maximise your billability and maintain a healthy cash flow.



Why choose Exact for Project Management Standard?

Deliver profitable projects at lightning speed. Great idea. But how do you put this into action? With a tight planning and flawless execution. Exact for Project Management Standard streamlines your project organisation by integrating project management with timesheet management, invoicing, accounting and CRM. This helps you maximise every project and keep your customers happy.

Why choose Exact for Project Management Advanced?

IT service providers looking to join the everything-as-a-service economy can't do without Exact for Project Management Advanced. It integrates project, timesheet, subscription & contract management with your accounting & CRM in a single product. Helping you to maximise projects and grow your business by seizing new opportunities.

PRICING

Time & Billing

£ 69 month

Users 1
Time entry users 2

- ✓ Accounting
- ✓ Client management with CRM
- ✓ Lead and opportunity management
- ✓ Timesheet tracking via web or app
- ✓ Project specific billing rates
- ✓ [Recurring] invoicing

Project Management Standard

£ 139 month

Users 1
Time entry users 2

- ✓ Break down projects into deliverables and activities
- ✓ Capacity planning and resource allocation
- ✓ Absence & leave
- ✓ Purchase orders
- ✓ Prepaid services and retainers



Project Management Advanced

£ 179 month

Users 1
Time entry users 2

- ✓ Managing service contracts
- ✓ Managing recurring billing & subscriptions
- ✓ Analysing recurring revenue & subscription growth



All subscriptions include:

- 24/7 support and free updates
- banking
- budgeting
- handling foreign currency
- invoicing
- analysing costs thoroughly
- managing assets
- managing recurring invoices
- mobile apps for iOS and Android
- online collaboration with your accountant
- Scan & Recognise
- sending payment reminders



EXACT FOR TIME & BILLING



Managing your time and billing in the cloud means you can access and update financial and project data in realtime – anywhere, anytime. You'll immediately reap the benefits – improved visibility, streamlined processes and greater control. Discover how Time & Billing can improve your business.

Easy online time entry

Working in the cloud means your employees can enter their hours and expenses direct into your time recording system using any device – from virtually anywhere, at any time. They can also add notes to clarify important details and share any relevant information.

Hours and expenses reporting

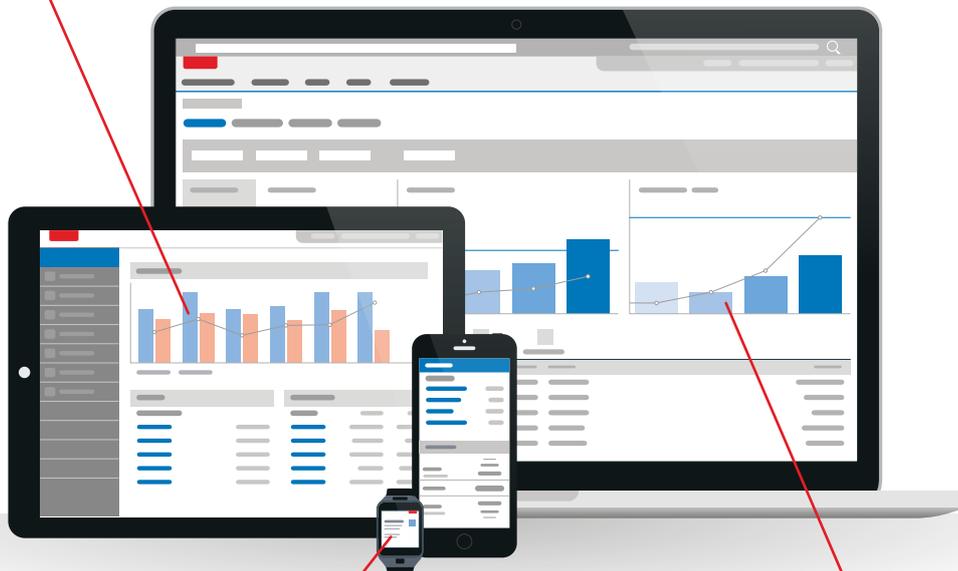
Your employees can produce their own time and cost reports, and can also send online approval requests to customers. You'll be able to track total time spent and costs incurred by project, by employee and by period, using one of the overviews and dashboards. All reports can be easily exported to Excel for further analysis.

TIMELY AND ACCURATE INVOICING

Employees' hours and expenses can be prepared automatically for invoicing after approval, helping you keep errors down and resulting in faster payment. Using Time & Billing means you can forget about manual timesheets and manual reconciliation of data. Time & Billing supports both fixed-price and time-and-materials costings, as well as non-billable internal projects. You can invoice fixed-price project work by instalment and you can generate specifications with a click of a mouse.



Time & Billing supports both fixed-price and time-and-materials costings, as well as non-billable internal projects.



Employees can enter their hours and expenses directly, using any device – from virtually anywhere, at any time. There is even an app for the Android Watch.



You'll be able to track total time spent and costs incurred by project, by employee and by period, using one of the overviews and dashboards.

Project specific billing rates

Employees can enter time and costs against either projects or customers. Time can be automatically marked as billable or non-billable, giving you realtime insight into resource utilisation. And you have the flexibility and control to specify variable rates by project, employee or customer.

Booking transactions on projects

Time & Billing allows you to track all invoices received for project related purchases so you can see immediately how margins are affected when you are using suppliers to deliver part of your project. And in time and materials projects, you can pass through supplier invoices to your clients either with or without mark-up.

Customer Relationship Management (CRM)

Our CRM offering seamlessly integrates an intuitive tool into your Exact business software. You'll be able to manage accounts and contacts, track sales opportunities, and manage marketing campaigns – all more effectively.



EXACT FOR PROJECT MANAGEMENT



Exact for Project Management is an affordable and powerful integrated cloud-based solution allowing you to accurately plan your projects, create and control their budgets and manage contracts. You'll see benefits immediately, with improved visibility, streamlined processes and greater control. All capabilities of Time & Billing are included. Discover the features of Project Management.

Project scoping using work breakdown structures

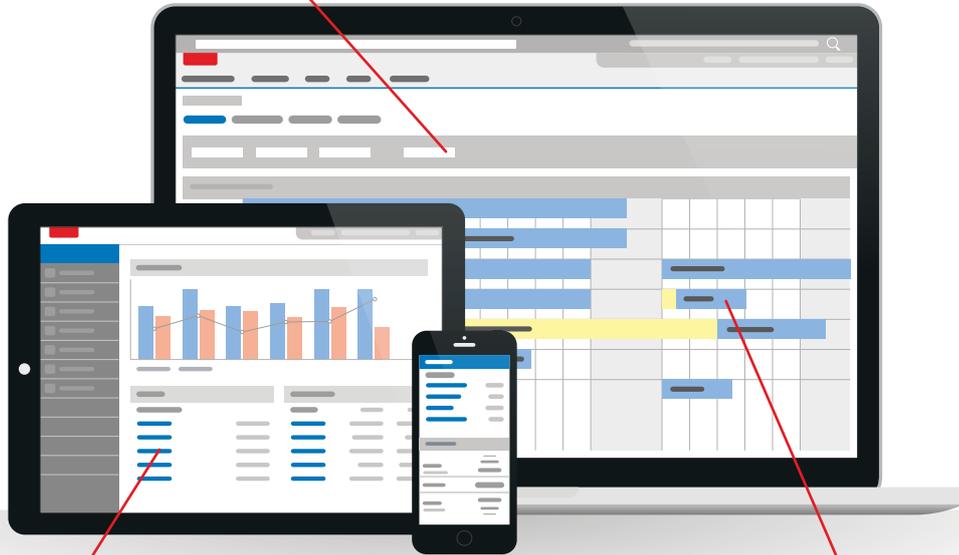
A work breakdown structure is a common way of structuring deliverables, of budgets, and tracking both hours and purchases. It's your starting point for planning, delivery, forecasting and progress reporting. It provides clarity and control to all key stakeholders on current and expected project progress and also on the results delivered. With Project Management you'll never be caught out by projects running late or over-budget.

Capacity planning and resource allocation

What's your company's current capacity? Who's available to take on that important piece of work? Project Management helps you answer these questions by providing a clear capacity overview report, incorporating absences and leave. It gives you a visual planboard with drag and drop functionality, offering realtime insight into availability and project activity, resulting in better staff utilisation.



Does your firm offer a mix of project related services? Exact also supports recurring invoicing and monthly or annual subscriptions.



As well as tracking project status by time and by cost, you can also track purchases by creating purchase orders at project level.



What's your company's current capacity? Who's available to take on that important piece of work? Project Management helps you answer these questions by providing a clear capacity overview report.

Purchase orders

Project Management enables you to improve control and visibility over the project purchasing commitments you've made. As well as tracking project status by time and by cost, you can also track purchases by creating purchase orders at project level. This ensures you always have a comprehensive and accurate overview of project progress.

Subscription invoicing

Does your firm offer a mix of project related services and those governed by contracts or subscriptions, such as licenses, hosting or maintenance contracts? Exact can help – it supports recurring invoicing for, say, monthly or annual subscriptions.

SHOP, LINK AND BENEFIT

THE EXACT APP CENTRE

Your business software is the beating heart of your company. So wouldn't it be great if you could connect all your favourite software and services to it? With Exact you can, using apps: add-ons linking everything together. Specialist apps from other vendors, all certified by Exact, are brought together in the App Centre. Now that's joined-up thinking!

3 reasons to explore the Exact App Centre

- 1 Link Exact to your favourite software and services**
Automate processes and save on paperwork.
- 2 All certified apps in one place**
Search easily by category or industry.
- 3 Easy, transparent shopping**
Link or disconnect apps quickly and easily with no hidden costs.



SUPPORT & SERVICES

Do you have questions about using Exact? We can help you get the most out of your subscription in a way that suits you. Discover the possibilities below.

Quick ways to start by yourself

Do you prefer to learn more at your own convenience? We offer online support by providing e-learnings, help videos, a Help Centre and training webinars. Great ways to quickly find an answer and see for yourself how something is done.

Experts help you get started

Some people find it much easier to learn face-to-face. Our consultants help you out in no-time at all to get the most out of Exact from the start. We also provide classroom training at our office where you can learn how to master Exact from one of our dedicated trainers.

Customer support has an answer to all your questions

Telephone support is offered by our Ireland based support team. They'll answer all your questions during office hours, via a web request or on the phone via +353 71 9146815

SIGN-UP TODAY!

I'M IN! WHERE DO I START?

Try these options

- 1 Head over to exact.com/uk and sign up today!
- 2 Sign up for a free webinar training for a fast and friendly overview.
- 3 Should you have any questions feel free to contact us via telephone or email.

Exact builds business software for SMEs and their accountants. Our innovative technology is aimed at specific business needs, providing an overview of today and insights into the opportunities of tomorrow.

Exact inspires businesses to grow. Our 1,600 employees love, share and support our customers' ambition. Like them, we aim high. Like them, we aspire to lead the way. That's how we know it's a bumpy road to success. And that's why we build software to help smooth it out, enabling our customers from all over the world to grow.

Exact. Cloud business software.
www.exact.com

Synergy Network

**3 Union Street
Sligo
Ireland
F91 T440**

Phone: +353 71 914 6815
Email: sales@synergynet.ie
Site: www.synergynet.ie