

FEATURE	EXPLANATION	BENEFIT	EXAMPLE
Configurable display	The till operator screen can be tailored to include the functions required by your business.	Reduces operator training and minimises operator error.	You can colour-code similar functions – for example, voids and corrections could be red; category and product buttons can be grouped and arranged for maximum efficiency.
Quick customisation by sector	Sage PayPoint can be easily tailored to reflect the characteristics of a multitude of specific retail types. This is achieved via a powerful toolkit available to Sage Business Partners.	The till operation reflects your business processes.	A till at a visitor attraction can prompt for and record Gift Aid donation details. A till at a paint shop offering a colour match service can prompt the operator for the details of the tint used in the paint mix process.
Trade counter capability	Utilises Sales Ledger accounts and pricing matrices from your accounts system to apply customer-specific pricing for different types of customer such as trade or general public.	Provides flexibility and avoids the need for trade specific tills.	A timber merchant selling to both trade and general public can conduct all payment transactions on all tills.
Continuous Trading	Provides auto recovery in the event of a power failure or other outage.	Minimise business interruption.	
Promotional Support	Allows for the application of discounts at product level and transaction level. Supports promotions and multi-buys such as 3 for 2, Buy 1 get 1 free etc.	Flexibility and customer service. Reduces operator intervention by automating the process.	
Product Find	There are various methods of locating a product within the product file. Searches are available via category or group, partial code, partial description and key words.	Facilitates the location of specific items when the product is unknown.	A till operator in a stationery shop can locate a specific product such as coloured paper by searching entering the word 'blue' into the product search function.
Operator Sign-on	Each operator can be allocated a unique ID and access levels allowing them to operate within pre-defined parameters.	Security and business control; tracking and reporting per operator; key activities can be allocated to senior staff.	
Electronic Auditing	All customer transactions are recorded electronically removing the requirement for paper journal rolls.	Paperless history and audit of transactions.	Enables you to investigate individual activities such no-sale transactions and discounts.

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1800 255 300

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Sage PayPoint - Integrated Retail Solutions.

Sage PayPoint is designed specifically for businesses operating within a trade or retail environment and handling customer present transactions.

Sage PayPoint provides your business with a user-friendly point of sale environment which allows you to conduct customer sale and payment transactions quickly, accurately and securely. It can be customised to reflect the unique processes of your business, adopting the terminology, look and feel you require, thus making the system easier to use and reducing employee training.

Sage PayPoint supports your business whether you operate a single till or many tills across multiple locations, and is fully compatible with industry leading hardware including Epson, IBM and J2. Whether your business transacts from a simple PC or via a network of retail terminals, Sage Paypoint is fully scalable to meet your needs.

Integration with your accounting software

Sage PayPoint can be operated as a standalone program. However, for businesses handling stock, Sage Paypoint has the ability to integrate with your accounting system allowing you to manage pricing and stock control across your business – an integrated retail solution. Sage Paypoint will integrate seamlessly with the whole Sage accounting range from Sage Line 50 to Sage Line 500 as well as other accountancy software.

Customisation

Sage PayPoint is a highly flexible EPoS solution which consists of a number of modules - PayPoint Till Application and LaunchPad Till Manager, a powerful Macro language to enable extensive customisation and a number of PayPort modules to link Sage PayPoint with different accounting systems.

SAGE PAYPOINT FEATURES & BENEFITS

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Back Office Integration with Sage Accounting Software/Third Party Accounting Software	<p>A facility enabling the transfer of key information from your accounting system to your point of sale solution and processing of till transactions, updating the sales ledger, stock file and cash book where appropriate.</p> <p>The following Sage-specific information can be sent to tills:</p> <ul style="list-style-type: none"> • product information: stock codes, descriptions, tax codes, categories, • stock levels • customer details: name, address, turnover levels, credit limits, credit hold • pricing: base pricing, discounts/price lists • exchange rates • VAT rates • warehouse details* • warehouse stock levels* <p>Details of the customer transaction are then passed back to the accounts system, where the ledgers are updated as appropriate. This includes serial number information, where supported in the accounts system.*</p> <p>*Sage Line 100, MMS, Line 200, Line 500 only.</p>	<p>Harnesses the powerful functionality of Sage accounts systems:</p> <ul style="list-style-type: none"> • Accurate stock control • Monitor product movement • Customer transaction history • Up to date cash book • Easy reconciliation • Avoids duplication of data entry • Robust security / user control • Utilises powerful Sage reporting capability • Avoids a separate stock system • Fully integrated end to end retail solution from procurement to sale <p>Overall enhancing the customer purchase experience by ensuring the till operator has accurate information to hand.</p>	<p>A wine merchant buying wine from multiple suppliers uses the Sage accounts solution to process goods inwards and stock levels are updated.</p> <p>Sage PayPoint transactions then update the various ledgers within the Sage accounts program.</p> <p>Finally, the Sage accounts program is updated to allow accurate reporting and business management.</p> <p>Customer brings serial numbered item to till; serial number is scanned and stock history in accounts system is updated accordingly.</p>
Reporting	<p>All transaction details are available to the reporting tools within the Sage accounts products.</p> <p>Furthermore, each till can produce end of day/end of session reports – a summary of takings, category sales, time analysis, operator activity, discounts and promotions applied.</p>	<p>You can extract precise and detailed management information from your accounts system.</p> <p>Assists in end-of-day reconciliation; also provides invaluable information allowing detailed analysis of the day's activities.</p>	<p>You can run a Profit & Loss report on an individual till, location or activity or product type.</p>
Electronic Funds Transfer integration	<p>Electronic Funds Transfer – credit/debit card payments can be processed via integration with major card clearing systems.</p>	<p>Fast and secure processing of customer card payments.</p>	
Multiple tender per transaction	<p>A mix of payment methods can be used to settle a transaction.</p>	<p>Offers flexibility to the customer.</p>	<p>Customer pays with a mixture of vouchers and cash.</p>
Multiple currencies per transaction	<p>A mix of currencies can be used to settle a transaction.</p>	<p>Offers flexibility to the customer.</p>	<p>Customer pays with a mixture of euro and sterling.</p>